



## Clarilis Case Study – TLT

TLT is a UK law firm with offices in Bristol, London, Manchester, Glasgow, Edinburgh and Belfast, as well as a specialist ship finance team in Piraeus, Greece. The firm has over 100 partners and employs around 1,000 people.

### Business Challenges

Law firms are facing constant pressure to provide higher quality service at a lower cost. TLT believes that law firms need to be on the front foot when it comes to technology and is always looking at solutions that improve service delivery, increase efficiency and more importantly have the potential to add value to its clients. As part of its continuing innovation programme, TLT wanted to take advantage of automated drafting technology.

### Solution

Clarilis stood out from others in the selection process due to their managed service. Sarah Vickery, Head of Knowledge Management for TLT explained:

“We wanted a managed service so that we didn’t have to worry about coding documents ourselves and maintaining them.”



Sarah continued:

“Clarilis offered the opportunity for us to take advantage of automation much quicker than if we’d tried to do it ourselves. They were the only supplier we found who had successfully automated the Loan Market Association (LMA) Leveraged Finance Agreement (and ancillaries), which was one of our key documents. We were also impressed with our experience of Clarilis as a supplier. Clarilis do more than license their technology in isolation, they have a team of PSLs, Document Analysts and Document Automators who use their skills and expertise to implement and deliver the project.

We’ve implemented the CLARILIS<sup>™</sup> platform in a number of practice areas including banking and finance, employment and corporate and Clarilis has exceeded our expectations in terms of delivery of the solution.”

## Benefits

Sarah Vickery, Head of Knowledge Management for TLT outlined the benefits

“There are a number of benefits that document automation brings including the time savings around producing a good quality first draft of a document, the reduction of unrecoverable hours and strengthening client relationships.

We’ve found risk avoidance and mitigation to be a key benefit; we use the CLARILIS<sup>™</sup> platform to ensure that everyone is starting from the same point for a particular document type, which is hugely beneficial in terms of accuracy and consistency.

The CLARILIS<sup>™</sup> platform is easy to use, doesn’t require us to know how to code or require huge amounts of training and provides us with the ability to manage complex document automations such as Share Purchase Agreements and LMA documentation via a simple, intuitive questionnaire to complete.”

TLT is also partnering with Clarilis to offer its intelligent document automation platform and managed service to clients. The solution forms part of an end-to-end document and contract automation service, allowing clients to self-serve contracts in-house at every stage, from creation, review and negotiation to storage and analytics.

To understand how Clarilis can benefit your firm or company please contact us at [enquiries@clarilis.com](mailto:enquiries@clarilis.com) or on +44 8456 800 378 today.